



The 3rd Alternative[®] Series: Solving Life's Most Difficult Problems



COURSE OVERVIEWS

The 3rd Alternative Conflict Resolution

Discover how to defuse conflict and strengthen relationships—even when threatened by deep differences. This workshop, featuring content from Stephen R. Covey's book *The 3rd Alternative*, will help you discover four paradigms that lead to win-win results in any conflict situation.

The 3rd Alternative Decision Making

This workshop will provide you with the tool-set you need to apply four steps for making robust decisions. Based on *The 3rd Alternative*, Stephen R. Covey's newest book, you will learn how to capitalize on divergent thinking to reduce uncertainty and to use empathy as the unexpected key to decision making.

The 3rd Alternative Innovation

In this workshop, based on *The 3rd Alternative* by Stephen R. Covey, you will learn how to practice rapid prototyping and countertyping to leverage the rich thinking of your team. Plus, learn to apply the revolutionary discipline and creative power of 3rd Alternative teams, which will help you generate exciting and unexpected solutions.

The 3rd Alternative Negotiation

This workshop will teach you to distinguish the four steps of haggling from the four steps of synergizing for deals that delight everyone. Based on content from Stephen R. Covey's book *The 3rd Alternative*, this webinar helps participants get past the "zero sum" negotiation mind-set to the "abundance" mind-set that produces countless rich solutions and builds relationships.



The 3rd Alternative Problem Solving

Discover how synergy is key to problem solving. In this workshop, based on *The 3rd Alternative* by Stephen R. Covey, you will learn a revolutionary method for solving your toughest problems by seeking the unexpected, unanticipated solutions you never thought of before—far better solutions than you ever dreamed of.

TRAINING AVAILABLE AS LIVE ONLINE OR ON DEMAND



LiveClicks webinar workshops put the high-quality instruction of FranklinCovey in-person training into convenient online workshops. LiveClicks webinar workshops are led by our certified instructors or yours and are presented live online. Engaging and interactive, LiveClicks webinar workshops offer compelling content and award-winning videos. Plus, we can build custom webinars that meet your specific needs.

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Excelerators are self-paced online courses for individuals looking to increase business and leadership skills but can't be away from the office. Excelerators offer content-based instruction through videos, animation, interactive quizzes and assessments, and PDF toolkits, as well as other resources and tools.

Excelerators are approximately 60 minutes in length and can be used as part of a blended-training process or as stand-alone training.

For more information about FranklinCovey's online learning, contact your client partner or call 1-800-360-2926 to register for a workshop.